Quick Check Drive™ Customer Testimonials





Terry Thompson Chevrolet

Daphne, AL

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We recently purchased Quick Check Drive for our service drive and it has been paying for itself without a doubt. We were doing about 60 alignments per month on average. The first month we had [Quick Check Drive] running, we did 120 alignments.

In just three months of having Quick Check Drive, we've saved \$3,500 with the Body Damage Cameras.

V:M-

Jason Morris

Service Director, Terry Thompson Chevrolet



I've always been a Hunter customer because of the products, technology and service I receive after a sale. We recently purchased Quick Check Drive for our service drive and it has been apaying for itself without a doubt. Before purchasing Quick Check Drive, we were doing about 60 alignments per month on average. The first month we had the system running, we did 120

One of the biggest benefits of Quick Check Drive is the body-damage cameras. Many customers have mistakenly claimed that we've damaged their vehicles. When we pull the photos up and show customers that the damage was on their car prior to coming in they are extremely shocked. In just three months of having Quick Check Drive, we've saved \$3,500 with the body-damage cameras.

Customers can simply drive through our service drive and I can check alignment on 100% of my vehicles without the need for labor. Once the customer gets out of their vehicle and they see either green or red on the monitor, it starts a conversation. We also attached the alignment printouts on customer's repair order so we can go over the results with them – seeing is



Service Director, Terry Thompson Chevrolet







Jay Wolfe Toyota of West County

Ballwin, MO

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Every single car is checked which is visible to the customer and advisor... with that visual aid, it makes it much easier to sell. As a result, our numbers have doubled. We were averaging 170 to 200 [alignments]. **Now we've reached as high as 383 in one month.**



Johnnie Andrawos Managing Partner, Jay Wolfe Toyota of West County











Jay Wolfe Toyota doubled their alignment business!





Open camera and scan!

Eddy's Toyota

Wichita, KS

I knew I could build customer retention with Quick Check Drive;
I knew I could offer customers something that no one else had...
It was a no-brainer to put [Quick Check Drive] in all the stores —

plus the machine pays for itself in months and not years.

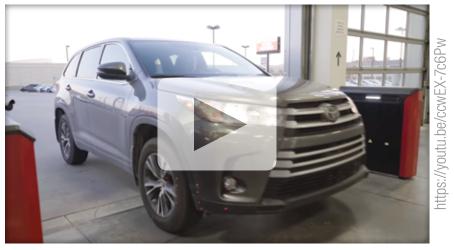


Terry West Chief Operations Officer, Eddy's Toyota









Alignment sales increased by 300% and body damage claims decreased by 90% in one month!





Open camera and scan!

Cable Dahmer Chevrolet Independence Independence, MO

We just recently switched to Flightboard where

the customer sees it walking in. Just that piece has picked up an *additional one to two alignments per day*.



Rich FrostService Manager, Cable Dahmer Chevrolet Independence





4-5 additional alignments per day

1-2 additional alignments with Flightboard™



Service Advisors were able to schedule an additional one to two alignments (on average) using Flightboard™!





Open camera and scan!

Suntrup Kia South

St. Louis, MO

Once we put the numbers to it and thought about where we were at and what we could achieve with alignments and tires, we made the investment.

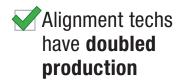
This is the best piece of equipment you can buy to help your sales, your retention, and your overall customer experience.



Elliot Silk Service Director, Suntrup Automotive Group



Expected ROI made spending additional up-front capital easy







Techs have doubled production and the store has had their most successful month for alignments yet!





Open camera and scan!

Let us know of your experience with any of Hunter's products or services.

Speak with your local Hunter Representative or contact us directly at testimonials@hunter.com.

See it in action at https://youtu.be/d4HeoAwSRNM







Check out other Hunter literature for more detailed product information.



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